



Sage Management  
6731 Columbia Gateway Drive, Suite 150  
Columbia, MD 21046  
(443) 259-9960 (Voice)  
(410) 872-0535 (Fax)

[www.sage-mgt.net](http://www.sage-mgt.net)

*A Veteran-Owned Company Serving the National Interest*

Mr. W. Andrew Glasscock  
*Co-Founder and Managing  
Partner*

Mr. Sean Keller  
*Co-Founder and Managing  
Partner*

Mr. Pete Ward  
*Managing Partner*

Dr. Jim Withington  
*Partner & Chief Technology  
Officer*

Mr. Steve Max  
*VP, Western Region*

Mr. Larry Harper  
*Chief Financial Officer*

## Information Paper – Engineering Support at Sage Management

**Purpose:** The purpose of this Information Paper is to describe Sage Management’s extensive experience in providing Professional Engineering Support Services for complex system development.

**The Challenge:** Many system deployments and system upgrades are significantly delayed because of inadequate engineering processes and practices. This causes delays in the deployment of mission critical capabilities, increases cost, and often causes embarrassment to the organization.

**Introduction:** Sage Management has extensive experience in providing objective Professional Engineering Support for complex information management systems. Key features of Sage:

1. Veteran-owned Small Business
2. Inc. 500 Company headquartered in Columbia, MD with locations in Virginia, New Jersey and Arizona
3. Focus Areas
  - a. Full Lifecycle Program Management
  - b. Professional Engineering Support Services (Software & System)
  - c. Modeling & Simulation
  - d. GIS Consulting
  - e. Intelligence Analysis

**Experience:** When it comes to professional engineering support, experience and objectivity count. Sage professionals come with many years of experience and impeccable credentials. Our Professional Engineering Support Services experience stretches across the entire system development lifecycle.

1. Concept Exploration
2. Analysis of Alternatives
3. Requirements Development & Management
4. Architecture Development
5. Engineering Documentation
6. Mission Application Development
7. Interoperability
8. GIS Services
9. Certification & Accreditation
10. Testing & Evaluation
11. System Fielding

**POC:** Dr. Jim Withington, Sage Management, 443-259-9960, ext. 103